

## Terms and conditions of payment of contracted licenses of IMTLazarus for the year 24

### Procurement Model

All IMTLazarus licenses are contracted for one year. Two modalities are offered that condition the different payment options and deferrals:

1. By course. Based on the duration of the course depending on each country.
2. By calendar days. Based on the license's effective date and expiration 12 months later.

### Procurement options:

Regardless of the hiring model, the usual hiring option is prepaid at the beginning. That is, 100% of contracted licenses.

In order to facilitate the procurement and conditioning of the licenses to the model of the school year, it is possible to contract early or request activation after the first quarter of the school year:

### On new registrations:

From 1 December to 28 February (2nd term):

- If 70 per cent of the amount of licences contracted is paid, they are extended until 31 August of the current school year equivalent to a 30 per cent discount. (early procurement). ALFEB24D30.
- If 150% of the amount of the licenses contracted are paid, they are extended until 31 August of the next school year equivalent to a discount of 50% of the current school year. (procurement during the term of the school year). ALFEB24D50.

From 1 March to 31 May (3rd term):

- If 50% of the amount of the licenses contracted are paid, they are extended until 31 August of the current school year equivalent to a 50% discount. (early recruitment). ALMAY24D50.

- If 130% of the amount of the licenses contracted are paid, they are extended until 31 August of the next school year equivalent to a 70% discount of the current school year. (procurement during the term of the school year). ALMAY24D70.

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### On early renewals:

From 1 May to 30 June:

- On the amount of licenses contracted, if the procurement for the following course is chosen, then it applies:
    - a 10% discount
    - or a 5% increase in the margin/discount to the distributor.
- REJUN24D15.

From 1 July to 31 July:

- On the amount of licenses contracted, if the procurement for the following course is chosen, then a discount of 8% is applied. REJUL24D10.

### Conditions for early renewals:

Any discount will be made as long as the operations exceed 250 licenses per school.

It is important to note that in the event that the discounts are applied (not the distributor margin increases) and the relevant payment is made with the school of 100% of the licenses, the said granted discount must be communicated in writing to the school.

In the event that it will not be communicated to the school, IMTLazarus reserves the right to charge that discount to the distributor.

In the event of recurrence, the distributor shall not be entitled to these conditions in the future.

In addition, in order for a distributor to be eligible for any of the 2 types of renewal discount, it must have in place at least 60% of the volume to be renewed.

Finally, for groups of schools that have a special rate, early renewals of the corresponding licenses must be paid by July 31.

### Early recruitment with deferral of payment:

Both new contracts and renewals may be deferred (not applicable in the case of discounts). To do this you have to pay 30% of the total amount of licenses contracted before July 28 and settle the remaining 70% by September 20. REAP30 - ALAP30

Leave under calendar days is not subject to deferred payment terms.

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### Special conditions:

The discounts expressed do NOT apply to licenses with special price by volume, by years or group of schools. These are expressly negotiated.

### Means of payment:

There are two payment methods for contracting *IMTLazarus* licenses:

- Bank transfer.
- Payment by card only available through the IMTLazarus provider portal.

Unifying orders in extending licenses on active projects from the provider portal

From September 1 to December 20 and in order to extend licenses on active projects, they can be contracted through the provider portal under the following conditions:

- Activate licenses instantly.
- Settlement on single invoice at the end of the month.
- Total credit up to €5,000/month per supplier.
- No more than 20% of the previous total contracted per server may be exceeded.

### Interruption of the license:

All contracted licenses are automatically inactivated on the day of completion.

For the provider portal they are inactive in case of default on the 8th of the following month of invoice issuance.

### Definition of the discount by year:

The discounts applicable per year are as follows:

- 2 YEARS: 10 %
- 3 YEARS: 15 %
- 4 YEARS: 18 %

Subject to prepayment.

Mandatory to be extended to the customer.

Not compatible with discounts when contracting new licenses.